

PRESS RELEASE

Halle/Westphalia, 5 January 2012

GERRY WEBER Retail reports successful performance for December as sales revenues climb 30.4% to EUR 22.2 million

Following on from the good figures reported for November, the Retail segment of GERRY WEBER International AG continued its positive performance in December 2011. The company was extremely satisfied with the Christmas business, as sales revenues rose sharply both on the days before and after Christmas. Total December sales of the Retail segment amounted to EUR 22.2 million, which represents an increase of 30.4% on the previous year.

In Germany alone, which is the most important market for the Retail segment, total revenues climbed 28.4%, with like-for-like sales rising by a very satisfying 5.4%. The monolabel stores of TAIFUN and SAMOON also showed a very positive performance and reported an average increase of 20% in like-for-like sales.

Positive news is also coming from Spain, where like-for-like sales revenues generated in the concession shops of our distribution partner El Corte Inglés were up by 13.4% on the previous year.

In the past months, a special focus was on the company's expansion in Austria. As many as 12 shops of the Don Gil acquisition have already been converted and reopened as Houses of GERRY WEBER. Says Managing Director Ralf Weber: "We are very pleased with this acquisition and take pride in the fact that we have opened 12 stores as Houses of GERRY WEBER after such a short time."

A total of 16 new Houses of GERRY WEBER were opened in the last month of 2011, i.e. 12 in Austria, another two in Poland (Warsaw and Zielona Gora), one HoGW in Epsom, UK, and one in Wismar, Germany.

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