

PRESS RELEASE

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GERRY WEBER Retail segment increases sales revenues by 23.4% on the previous year to EUR 21.1 million in January 2012

In January 2012, sales revenues in the Retail segment of GERRY WEBER International AG were up by EUR 4.0 million to EUR 21.1 million on the same period of the previous year.

Managing Director Ralf Weber expressed his satisfaction with the results 'These figures make us optimistic about the further course of the financial year 2011/12. The moderate decline by roughly 1% in like-for-like sales had been expected, as the 20.5% increase achieved in the previous year was extremely high and therefore hard to beat.' In spite of the difficult economic situation in Spain, the company-managed Spanish Houses of GERRY WEBER reported an impressive 13.8% increase in like-for-like-sales.

The planned expansion of the GERRY WEBER Retail segment continues unabated in the second quarter of our fiscal year 2011/12. The preparations for the next store openings in Germany and abroad are underway. Four new stores will be opened in February 2012, namely one TAIFUN mono-label Store in Bergheim, Houses of GERRY WEBER in Friedberg and Montril (Spain) and one concession shop in Bournemouth (UK). The expansion of the Retail segment will accelerate in March 2012, with a double-digit number of Houses of GERRY WEBER to be opened in Germany and another two to three store openings on the agenda in Austria.

Investor Relations Contact:

GERRY WEBER International AG

Claudia Kellert

Neulehenstraße 8

D – 33790 Halle/Westfalen

Tel.: +49 (0) 52 01 – 185 8422

Fax: +49 (0) 52 01 - 5857

Email: c.kellert@gerryweber.de